

*five*  
**STEPS ON HOW TO NAIL YOUR INTERVIEW**

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UNIVERSITY OF SOUTH CAROLINA  
COLLEGE OF PHARMACY

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**TODAY WE WILL COVER:**

- 5 Steps on How to **Stand Out & Nail** your Interview
- 6 Worksheets to Support you in Preparing for your Next Interview

*A roadmap to support you in thriving in your career*

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**Write down:**

**What makes you the most nervous about a job interviews?**

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*five* MOST COMMON INTERVIEW MISTAKES

1. You feel unqualified for the role
2. You are a memorizing machine
3. You are too vague in your answers
4. Thinking the interviewers are out to trick you
5. You accept the job on the spot

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STEP 2:  
DEFINING YOUR SUCCESS CRITERIA

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**Write down:**

**How do you define success in an interview?**

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**DEFINING INTERVIEW PREP  
SUCCESS CRITERIA**

- 1. Reflect** on your experiences
- 2. Prepare** and practice
- 3. Articulate** your answers

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**STEP 3:  
THE FOUR WHY'S OF  
INTERVIEW SUCCESS**

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**THE FOUR WHY'S OF  
INTERVIEW SUCCESS**

- Why **you**?
- Why **now**?
- Why **this position**?
- Why **this company/firm**?

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STEP 4:  
DEFINING (AND NAILING) THE  
ART OF THE HUMBLE BRAG

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DEFINING (AND NAILING) THE  
ART OF THE HUMBLE BRAG

- This step takes the **\*MOST\*** practice – why?
- Recipe for Tell Me About Yourself:
  - Who are you?
  - What are you currently doing?
  - What are you trying to transition into?

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EXAMPLE: DEFINING (AND NAILING) THE  
ART OF THE HUMBLE BRAG

Hi my name is Ashlee, I am a pharmacist, and I am passionate about teaching professionals about career tips. I am confident, hard working, and a team player.

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### EXAMPLE: DEFINING (AND NAILING) THE ART OF THE HUMBLE BRAG

Hey, my name is Ashlee, and my background is in pharmacy and healthcare. I have nearly two decades of consulting background, and in 2016, I was going through a career transition and realized there was a HUGE problem... I started to realize that it wasn't really about my qualifications or my experience in job interviews it was about how I showed my value to employers, and in just a 6 month span I turned down over 30 six figure paying jobs because I knew there was an opportunity for me to teach qualified amazing candidates on how to market themselves better.

And the rest is history... now I travel all over the world giving keynotes about this topic and it has become my full time job.

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### STEP 5:

### INTERVIEW THEM LIKE A PRO!

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### INTERVIEW THEM LIKE A PRO

- Interviews are just a conversation between like-minded humans
- Two-way street
- Do not show up to day 1 of work NOT knowing the inner workings of this role
- Get all of your q's answered before you accept

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**Write down:**

**Underqualified candidates LAND competitive jobs every single day simply because**

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*thank you*

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**IG** *drashleehayes*

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